

Don Diallo
Dedicated to his customers



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**GRASPING A CUSTOMER’S
NEEDS IS THE KEY STAGE FOR
A UNIQUE, EFFECTIVE AND
SUSTAINABLE CUSTOMER
EXPERIENCE**
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Don Diallo is a customer consultant and sales person for gensets with Saudequip, in Senegal. His main concern is offering energy solutions suitable for each one of his customers’ needs. In this way he has developed close relationships supporting customers from the study phase right through to genset installation and energy production.

Don Diallo says:

My priority is to provide my customers with the genset best suited to their needs, and that they are satisfied with our services both before and after sales.

I make sure that I provide my customers with solutions suitable for their needs and I support them throughout their entire project. In the end, a satisfied customer is a returning customer!